

## Definition of JOC

Job Order Contracting (JOC) is a procurement system that enables owners to accomplish a large number of small and medium-sized projects with a single, competitively bid contract. A JOC contract is a series of individual projects issued under one base contract. JOC eliminates the time and expense of completing the normal design-bid-construct cycle for each project, thereby allowing owners to decrease project duration and cost, while at the same time increasing quality. Cost can be reduced through a decrease in administration requirements and project design fees, and quality can be increased by the contractor's incentive to receive more work.



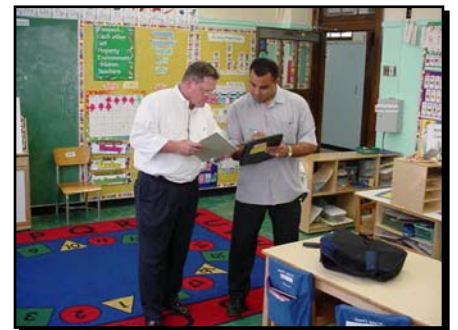
## Local Economic Stimulus

Because of the nature of the JOC contract, the prime JOC contractor typically maximizes the use of small local businesses. Since a JOC contract is a series of small to medium size projects completed in a short period of time, using local subcontractors and suppliers tends to work best for the prime JOC contractor. A large percentage of work completed through the JOC system nationwide has been contracted to local firms, thereby helping to strengthen local economies.

In addition, local businesses strongly support JOC because they are able to receive large amounts of work through subcontracts without the official red tape normally associated with bidding. Bidding, paperwork, and bonding are all handled at the prime contract level. Subcontractors get the work fast and get paid fast because projects are issued quickly. JOC has enabled many small local firms to do government work for the first time.

## Key Benefits

- Steady, profitable work
- Continuing relationship
  - Non-adversarial partnership
- Professionally rewarding
  - Partner in project development
  - Opportunity to demonstrate expertise and enhance local reputation
  - Develop new practices through involvement in different types of projects
- Increased opportunities for local businesses
- Fast payment
- Less red tape



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